

# Senior product manager

## About the job

We started in 1953 with one man, one shop, and 13 pairs of trousers. We are now one of the most recognisable lower-limb clothing retailers in the adult mainstream menswear sector.

Established in 1953 by our founder Bill Johnson, the Bill Johnson Trouser Company is a leading omni-channel retailer of trousers, shorts and associated legwear, with over 10,00 colleagues and over 100 stores across several retail fascias in over 5 markets around the world.

The Bill Johnson Trouser Company was listed on the London Stock Exchange in 1998 and has been a FTSE100 publicly quoted company since 2010 and continues to grow in the UK and internationally. Our online retail arm was launched in 2004, relaunched in 2009 and again in 2015.

We want to be the leading global omnichannel retailer in the trouser industry. To be a part of this successful company and help us to achieve this you will have the desire to ingrain our strategic goals of being a people-led, innovative and customer-focused organisation which provides operational excellence whilst identifying new areas of growth as part of our day to day objectives.

**Senior Product manager UK Responsible to: Head of product Department: technical Development Location: London, UK Hours: 40 Hours Overview Advance the customer experience impact by delivering a full product programme within the UK aimed at positioning The Bill Johnson Trouser Company as a leading online clothing retailer.**

Are you a product manager?

Do you love making online purchasing processes better and improving the customer experience?

This is a unique opportunity to contribute to the continued growth and innovation of BJTC. It's a while working in a dynamic and fast-paced environment. If you are passionate about trousers, thrive in a challenging role, and want to be part of a global brand, then this is the position for you.

### Responsibilities

- Development of new and innovative ideas.
- Developing and driving a product area vision and strategy.

- Producing product reports
- Communicating the roadmap to stakeholders.
- Prioritising requirements to ensure alignment with success metrics.
- Communicating with stakeholders, including reports, roadmaps, cross-job functional dependencies and potential business critical issues
- Tracking metrics
- Defining metrics
- Measuring success (qualitative and quantitative metrics)
- Liaising with senior management on key development initiatives
- Managing the product and project teams
- Occasional out of hours and weekend work (overtime is not paid)

### **Essential Skills / requirements**

- Minimum of 10 years of experience in product management
- Proven track record
- Strong analytical skills, with the ability to make data-driven decisions.
- problem-solving skills
- Excellent communication skills
- Able to manage a team
- A passion for trousers
- Knowledge of relevant methodologies and development frameworks.
- Data analysis skills including qualitative and quantitative research and interpreting results
- Experienced in managing product development lifecycle
- Launching successful products
- Good at working under pressure

### **Desireable skills / requirements**

- Trouser-related experience
- Agile methodologies
- Engaging with key stakeholders throughout the organisation
- People management
- Experience in trouble-shooting and crisis management

If you're looking for a challenging and rewarding opportunity to make a real difference in our organization, we encourage you to apply for this exciting role.

The BJT team puts the consumer at the heart of what we do to develop a level of service that emulates the Bill Johnson and maximises customer experience.

Come join us as we create an effortless and satisfying online purchasing experience for our customers!

We offer competitive pay, a supportive and collaborative work environment, and plenty of chances to grow and advance.

Here at BJTC we are a family. We know our employees work tirelessly to make BJTC the success it is today and in turn, we offer them some amazing benefits:

- Free parking
- Incremental Holiday Allowance
- Staff Discount On trousers (max 3 pairs per year)
- Pension Scheme
- Personal development opportunities to learn and develop at work.
- Offices with natural light
- Fun and frequent company socials
- Laptop dock and 2 monitors
- Nespresso machine

Due to the high volumes of applications our opportunities attract, it takes time to review them all. If you don't hear back within two weeks of you applying, please consider your application to have been unsuccessful on this occasion check your spam folder for a reply